



Integration and Trade
Sector (VPS/INT)

Institute for the Integration of Latin
America and the Caribbean (VPC/INL)

EIGHTH EURO-LATIN STUDY NETWORK ON INTEGRATION AND TRADE (ELSNIT) TRADE AND THE INTERNATIONAL ORGANIZATION OF PRODUCTION

PARIS, FRANCE, OCTOBER 15-16, 2010

CALL FOR PAPERS

The Euro-Latin Network on Integration and Trade (ELSNIT) is now accepting proposals for papers examining the links between *trade and international organization of production* along the macroeconomic, microeconomic, and institutional-legal dimensions. In particular, submissions of papers addressing the following questions are especially welcome:

- **Historical Perspective:** When did global production networks appear? What factors did contribute to their emergence?
- **Extent and Measurement:** What are the level and patterns of production fragmentation across countries and sectors? How do global production networks look like? How important is intermediate input outsourcing? What and where inputs are outsourced? How important is service outsourcing? What and where services are outsourced?
- **Country Characteristics:** What country characteristics are decisive to be part of international production networks? Does the importance of these characteristics differ depending on whether fragmentation takes place along component or service dimensions?
- **Firm Behavior:** What makes firms to select between import of goods and services from within their boundaries (“insourcing” abroad) and import from other companies (outsourcing abroad)? What are the main determinants of firms’ performance as intermediate component and service exporters? What are the factors that determine the extent and scope of the interplay between domestic firms and multinational companies located in their territories? What firm characteristics are associated with stronger ability to be involved and take advantage of these interrelations?
- **Economic Integration:** Does economic integration favor the emergence of regional production networks? Are there specific regulations associated with trade agreements that reinforce or attenuate this effect? Does the presence of multinational firms contribute to shape national trade policies?
- **Institutions and Policies:** To what extent macroeconomic, infrastructure, education, competition, and regulation policies affect the international organization of production? Do rule of law and contract enforceability matter? Is there any role for formal and informal organizations such as investment promotion agencies and networks of migrants in explaining the degree and nature of countries’ participation in global value chains? Can public policies (i.e., providers’ programs) shape the patterns of business interactions between multinational and domestic companies? Do the design of institutional arrangements and the mix of policy instruments matter for the effectiveness of relevant specific public policies in this area?

Both theoretical and empirical contributions will be considered, but in all cases priority will be given to papers identifying and shedding light on the policy questions outlined above, including case studies of policies followed by national or sub-national governments or international

organizations, in particular. Furthermore, submission of papers that, in doing this, explicitly contrast successful and failed cases, comparing countries within a certain trade agreement and/or geographical area, is strongly encouraged. Important lessons are expected to be drawn from these contributions for Latin American and Caribbean countries.

The selected papers will be presented along invited contributions at the Seventh Annual ELSNIT Conference to be held in Paris, France, on October 15-16, 2010.

A recognized expert in the field will comment upon each paper. All the papers and discussions will be circulated as working documents of the Network. The best papers might be considered for publication in a special issue of the *Economie Internationale/International Economics*, subject to a regular double-blind refereeing process. The authors are, however, free to submit the papers elsewhere, stating that they were presented at the Seventh Annual ELSNIT Conference.

Procedures for Submission of Proposals

All researchers who are associated with a European or Latin American/Caribbean based academic or research institution are eligible to submit papers. While detailed abstracts will be accepted, there is a strong preference for nearly completed papers.

Submission should be accompanied by a statement declaring your institutional affiliation, and your interest to present the paper in the conference indicating the nature of the paper and the area where its contribution lies (see below). The papers should be written in English.

Submissions of PDF files should be sent to the following address: elsnit@iadb.org (IDB/INTAL), with copy to Christian Volpe Martincus, ELSNIT technical coordinator for the Inter-American Development Bank (IDB/INT), christianv@iadb.org, and the appropriate area coordinators as follows:

Policy and Theoretical Trade Contributions

Simon Evenett, University St. Gallen and CEPR (simon.evenett@unisg.ch)

Gianmarco Ottaviano, KITeS-Bocconi University and CEPR (gianmarco.ottaviano@unibocconi.it)

Empirical Trade Contributions

Michel Fouquin, CEPPII (michel.fouquin@ceprii.fr)

Matthieu Crozet, CEPPII and University Paris 1 (matthieu.crozet@ceprii.fr)

Rolf Langhammer, IfW (rolf.langhammer@ifw-kiel.de)

Institutional and Legal Contributions

Marise Cremona, EUI (marise.cremona@eui.eu)

Jacint Jordana, IBEI and UPF (jjordana@ibei.org)

The deadline for submissions is **April 15, 2010**. The final selection of papers will be made by **May 15, 2010** by the aforementioned coordinators together with Professors Omar Licandro (EUI, Florence, Italy, and IAE, Barcelona, Spain) and Jacques Ziller (UP-FPS, Pavia, Italy) who are external advisors to the network. The final versions of the papers must be delivered by **September 15, 2010**.

The selected authors' and invited discussants' travel expenditures (economy class) and per diems to participate at the Conference will be reimbursed by the IDB. Detailed guidelines explaining the logistics of the conference will be provided at a later stage. Please circulate this call for papers among your colleagues and other potentially interested parties.

Background Information

The Euro-Latin Study Network on Integration and Trade (ELSNIT) is an initiative of the Inter-American Development Bank to create in Europe a forum on integration and trade issues relevant to Latin America and the Caribbean. The main objectives of the Network are to generate research, studies and debate on these issues, draw on a rich European experience and perspectives and increase interaction between European and Latin American researchers. From this year onwards, the conference will focus on a particular issue each year.

The ELSNIT Network is coordinated by a Steering Committee that currently consists of the Centre d'Etudes Prospectives et d'Informations Internationales (CEPII), Paris, France; the Kiel Institute for the World Economy (IfW), Kiel, Germany; the European University Institute (EUI), Florence, Italy; the Institut Barcelona d'Estudis Internacionals (IBEI), Barcelona, Spain; the University of St. Gallen, St. Gallen, Switzerland; KITEs-Bocconi University, Milan, Italy; the Centre for Economic Policy Research (CEPR), London, United Kingdom; and the IDB (INT and INTAL).